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# 中國太平洋保險(集團)股份有限公司 CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 02601)

# **Overseas Regulatory Announcement**

This overseas regulatory announcement is made pursuant to Rule 13.09 and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the Inside Information Provisions (as defined in the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

The announcement is attached hereof for information purpose only.

By Order of the Board
China Pacific Insurance (Group) Co., Ltd.
FU Fan
Chairman

Hong Kong, 31 October 2024

As at the date of this announcement, the Executive Directors of the Company are Mr. FU Fan and Mr. ZHAO Yonggang; the Non-executive Directors are Mr. HUANG Dinan, Mr. WANG Tayu, Mr. CHEN Ran, Mr. ZHOU Donghui, Mr. XIE Weiqing, Ms. LU Qiaoling, Mr. CAI Qiang, John and Mr. John Robert DACEY; and the Independent Non-executive Directors are Ms. LIU Xiaodan, Ms. LAM Tyng Yih, Elizabeth, Ms. LO Yuen Man, Elaine, Mr. CHIN Hung I David and Mr. JIANG Xuping.

# Summary of Quarterly Solvency Report (Excerpts)

Pacific Health Insurance Co., Ltd.

3rd Quarter of 2024

# **Company overview and contact information**

Company name (Chinese): 太平洋健康保险股份有限公司 Company name (English): Pacific Health Insurance Co., Ltd.

Legal representative: MA Xin

13th Floor, Building No. 1, 1229 Century

Registered address<sup>1</sup> Avenue, China (Shanghai) Pilot Free Trade

Zone, Shanghai, the PRC

Registered capital 3.6 billion yuan Business license number 00000117

Date opening for business December 2014

Health and personal accident insurance

denominated in RMB yuan and foreign currencies; health insurance commissioned by

the government or supplementary to state

Business scope medical insurance policies; reinsurance of the

above said insurance; health insurance-related agency and consulting business; insurance funds investment as approved by relevant laws and regulations; other business as approved

by the CIRC.

Business territories Shanghai, Beijing, Guangdong Province,

Sichuan Province.

Contact person: XIA Bing

Tel. number: +86-21-33968652 Cell phone: 13761619886

Fax number: +86-21-68870641

Email: xiabing-003@cpic.com.cn

<sup>1</sup> Having received the approval of Shanghai Market Supervision Administration, the registered address of the company was changed from "13th Floor, Building No. 1, 1229 Century Avenue, China (Shanghai) Pilot Free Trade Zone, Shanghai, the PRC " to "7-9F, 1 Zhongshan South Road, Huangpu District, Shanghai" on 18 October 2024.

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# I. BOARD CHAIRMAN AND MANAGEMENT STATEMENT

The report has been approved by chairman of the board of directors. The board chairman and senior management of the Company warrant that the contents of this report are true, accurate and complete and have fully complied with applicable laws and regulations, and that there is no false representation, misleading statement or material omissions; and they severally and jointly accept responsibility for the contents of this report while each of them is directly responsible for contents within their respective scope of responsibilities.

## II. Basic information

# (I) Ownership structure and shareholders

# 1. Ownership structure

Types of shareholding	Shares or contribution as at the end of the reporting period (unit: 10,000 shares)	Percentage (%)	Shares or contribution as at the beginning of the reporting period (unit: 10,000 shares)	Percentage (%)
Domestic legal persons	360,000.00	100.00	360,000.00	100.00
Domestic natural persons	-	-	-	-
Foreign	-	-	-	-
Others	-	-	-	-
Total	360,000.00	100.00	360,000.00	100.00

# 2. Top 5 shareholders as at the end of the reporting period

Names of shareholders	Shares held or contribution made as at the end of the reporting period (unit: 10,000 shares)	Shareholding percentage as at the end of the reporting period (%)	
China Pacific Insurance (Group) Co., Ltd.	306,183.60	85.051	
China Pacific Life Insurance Co., Ltd.	53,816.40	14.949	

# 3. Shareholding by directors, supervisors and senior management

Did any of them hold any shares of the Company during the reporting period? (Yes□ No■)

# 4. Share transfer during the reporting period

Did any share transfer occur during the reporting period?

(Yes□ No■)

# (II) Controlling shareholder or de facto controller

China Pacific Insurance (Group) Co., Ltd.

# (III) Directors, supervisors and senior management

#### 1. Directors (6 in total)

Mr. MA Xin, born in April 1973, has a master's degree. He has been serving as Chairman of the Company since January 2021 (approval document: CBIRC [2021] No.4). Mr. MA currently serves as Vice President of CPIC Group, Director of CPIC Life. He previously served as Manager of Individual Business Department and Assistant General Manager of CPIC Life Xi'an Branch, Deputy General Manager and General Manager of CPIC Life Shaanxi Branch, General Manager of the Strategic Planning Department, head of Strategic Transformation Office, Transformation Director, and Board Secretary of CPIC Group, Director of CPIC P/C and Changjiang Pension respectively, and Acting Responsible Person of the Company.

Mr. WANG Yong, born in July 1974, holds a master's degree. He has been serving as Director of the Company (approval document: CBIRC [2021] No.942) since December 2021. Mr. WANG currently serves as Secretary of Party Discipline Inspection of the Company. He previously served as Assistant General Manager of the Human Resources Department of CPIC Life, Secretary to Chairman of CPIC Group, head of the Party Affairs Department, General Manager of Employee Affairs Department, deputy head of the Party Committee Office and head of the Party and People Department of CPIC Group, General Manager of CPIC P/C Tianjin Branch, Deputy Party Secretary of the Information Technology Center of CPIC Group, and Senior Deputy General Manager of CPIC Life Suzhou Branch and head of the Strategic Research Center of CPIC Group.

Mr. ZHANG Weidong, born in October 1970, received university education. He has been serving as Director of the Company since May 2021 (approval document: CBIRC [2021] No.341). Mr. ZHANG currently serves as Chief Internal Auditor, General Counsel, Acting Internal Audit Responsible Person of CPIC Group, Chairman of the Board of Supervisors of CPIC P/C and CPIC Life, and Director of CPIC AMC. Mr. ZHANG previously served as General Manager of Legal & Compliance Department, head of the

Board Office, General Manager of Risk Management Department, Risk & Compliance Officer, Chief Risk Officer and Compliance Responsible Person of CPIC Group, Board Secretary of CPIC P/C, CPIC Life and CPIC AMC, respectively, and Director of CPIC P/C, CPIC Life and Changjiang Pension respectively.

Mr. ZHANG Yuanhan, born in November 1967, holds a master's degree and is a member of Society of Actuaries and American Academy of Actuaries respectively, and Director of China Association of Actuaries. He has been serving as Director of the Company since April 2021 (approval document: CBIRC [2021] No.280). Mr. ZHANG currently serves as Chief Actuary, Finance Responsible Person of CPIC Group, Director of CPIC P/C, Director and Acting Chief Actuary of CPIC Life. Mr. ZHANG previously served as Chief Actuary, Acting Actuarial Responsible Person, Chief Risk Officer of the Company, Director of CPIC AMC and CPIC Capital respectively, Deputy General Manager, CFO, Chief Actuary of Sun Life Everbright Life Insurance Co., Ltd., Director of Sun Life Everbright Asset Management Co., Ltd, Chief Actuary of Sino Life Insurance Co., Ltd., Chief Actuary, Deputy General Manager and Vice President of MetLife Insurance Company Limited (Shanghai), and Chief Actuary of Citi Group TRV-Citi Insurance headquarters.

Mr. MA Boyong, born in October 1967, holds a master's degree and the designation of engineer. Mr. MA began to serve as Director of the Company in October 2023 (approval document: NFRA[2023] No. 362). Mr. MA currently serves as General Manager of Technology Management Department of CPIC Group and Director of CPIC Technology. Previously, he served as section head and Assistant General Manager of Information Technology Department of CPIC Group, Assistant General Manager of CPIC P/C Shanghai Branch, General Manager of IT Application Management Department of CPIC Group, General Manager of Information Security and Internal Control Management Department of CPIC Group, deputy head of Digitalisation Office, head of the Preparatory Team of Chengdu R & D Centre and General Manager of IT Design Department of CPIC Group.

Ms. CHEN Xiujuan, born in June 1971, holds a master's degree and has professional qualifications of a Chinese actuary. She has been serving as Director of the Company since October 2023 (approval document: NFRA [2023] No.362). She previously served as deputy head of Actuarial Section of the Actuarial Department of CPIC Life, senior specialist,

Assistant General Manager (in charge), Deputy General Manager (in charge), General Manager of the Actuarial Department and Chief Actuary of CPIC Life. During her employment with CPIC Life, Ms. CHEN also worked at the Actuarial Department of AIA Singapore as a visiting actuary.

#### 2. Supervisors (3 in total):

Mr. GU Qiang, born in January 1967, holds a master's degree and designation of senior accountant. He has been serving as Chairman of the Board of Supervisors of the Company (approval document: CBIRC [2021] No.165) since March 2021. Mr. GU currently serves as Employee Representative Supervisor of CPIC Group, Chairman of the Board of Supervisors of CPIC AMC and Chairman of the Board of Supervisors of Changjiang Pension. Mr. GU formerly was a lecturer at the Department of Finance and Insurance of Shanghai University of Finance and Economics, senior auditor of Pricewaterhouse Da Hua Certified Public Accountants, Manager of the International Business Department of Wanguo Securities Co., Ltd., Vice President and CFO of Shanghai Branch of American International Underwriters, served as Deputy Chief Accountant, CFO, Finance Responsible Person and Deputy General Manager of CPIC P/C, Vice President and Finance Responsible Person of Anxin Agricultural Insurance Co., Ltd.

Ms. HU Shuangzhu, born in September 1980, holds a master's degree, is a certified internal auditor, certified information system auditor, financial risk manager, and has CRMA qualification. She has been serving as Supervisor of the Company since August 2016 (approval document: CIRC [2016] No.814). Ms. HU currently serves as Chief Auditor of Internal Control, Audit Technology Division, Internal Audit Center of CPIC Group. Previously, Ms. HU served as Senior Manager of PricewaterhouseCoopers Business Consulting (Shanghai) Co., Ltd., and Chief Auditor of Internal Audit Business Division of Internal Audit Center of CPIC Group.

Ms. XUE Yongxian, born in November 1976, holds a master's degree. She has been serving as Supervisor (employee representative) of the Company (approval document: CIRC [2017] No.161) since February 2017. Ms. XUE currently serves as Chairman of the Trade Union, and Senior Director of Key Account Business Center of the Company. Previously, she served as General Manager of Shanghai Branch, General Manager of Sales Management Department and General Manager of Individual Life Insurance

Cooperation Business Centre of the Company; Deputy General Manager of Group Business Department/ Planning and Training Division of CPIC Life, Assistant General Manager of Group Business Department/ Accident Insurance Division of CPIC Life, Assistant General Manager/ Senior Manager of Group Business Department/ Direct Sales Supervision Division of CPIC Life, and section head of Group Business Department of CPIC Life.

# 3. Senior management at head-office level (6 in total)

Mr. SHANG Jiaoyan, born in March 1978, holds a bachelor's degree, and has been serving as General Manager of the Company since May 2023 (approval document: CBIRC [2023] No. 293). Previously, Mr. SHANG served as Head of Sales and Deputy General Manager (in charge) of Ping An Health Insurance Company Beijing Branch, Marketing Director/ General Manager of Individual Business Division of Ping An Health Insurance Company, and Vice President of Tencent WeSure.

Mr. LI Jieqing, born in November 1968, holds a bachelor's degree. He has been serving as Deputy General Manager of the Company (approval document: CIRC [2016] No.450) since May 2016 and as Chief Risk Officer of the Company since August 2021 (no approval document), and Compliance Responsible Person of the Company since January 2024 (approval document: NFRA [2024] No. 42). Mr. LI also serves as Director of Shanghai Proton & Heavy Ion Hospital. Previously, Mr. LI served as Director of Risk and Compliance, Compliance Responsible Person and General Manager of Risk Management Department of CPIC Group, Director of CPIC P/C, CPIC Life, CPIC AMC and the Company, respectively.

Mr. SONG Quanhua, born in February 1973, holds a master's degree. He has been serving as Deputy General Manager of the Company (approval document: CBIRC [2021] No.691) since September 2021. He previously served as Deputy General Manager of CPIC Life Ningbo Branch, General Manager of CPIC Life Dalian Branch, Director of Party Affairs Department, General Manager of New Channel Business Department, General Manager of Corporate Channel Business Marketing Department, Deputy General Manager of Health and Elderly Care Business Center and Deputy General Manager of Group Business Center of CPIC Life, and General Manager of Pacific Medical & Healthcare Management Co., Ltd.

Mr. GUO Chao, born in February 1982, holds a master's degree, and is a member of

the Society of Actuaries. He has been serving as Deputy General Manager of the Company since July 2024 (approval document: CBIRC [2021] No.697), and his qualifications do not require a second-time approval. Mr. GUO previously served as General Manager of the Brokers Department of Cigna & CMB Health Insurance, President of Shanghai Fuheng Insurance Brokers, President of Shanghai Xingyi Health Management Co., Ltd., General Manager of Health Insurance Business of Fosun High Tech (Group), and Deputy General Manager of Fosun United Health Insurance Co., Ltd.

Ms. YIN Yanling, born in June 1972, holds a master's degree and is a member of China Association of Actuaries. She has been serving as Finance Responsible Person of the Company since September 2021 (approval document: CBIRC [2021] No.729), serving as Chief Actuary of the Company since August 2022 (approval document: CBIRC [2022] No.532) and Board Secretary the Company since August 2022 (no approval required). Previously, she served as head of the Actuarial Management Section of Planning and Finance Department of CPIC Group, Assistant General Manager of Planning and Finance Department of CPIC Group, Deputy General Manager (in charge) of Financial Investment Department/Actuarial Department, Deputy General Manager of Risk Management Department/Actuarial Department, Deputy General Manager of Risk Management Department/Risk Monitoring Department, General Manager of Actuarial Department of CPIC Group, General Manager of Actuarial Department of CPIC Group, General Manager of Actuarial Department of CPIC Group, General Manager of Actuarial Department of CPIC Life, and Acting Finance Responsible Person and Acting Actuarial Responsible Person of the Company.

Mr. JIANG Honglang, born in November 1964, holds a doctoral degree and designation of senior auditor. He has been serving as Internal Audit Responsible Person of the Company since January 2019 (approval document: CBIRC [2019] No.128). Mr. JIANG currently serves as General Manager of Audit Technology Department of CPIC Group. Previously, he served as Senior Auditor of Internal Audit Department of CPIC Group, Deputy General Manager of Internal Audit Management Department of CPIC Group, General Manager of Remote Internal Audit Department and General Manager of Digital Internal Audit Department of CPIC Group. Prior to that, he served as associate professor of Institute of Applied Mathematics of Guizhou University of Technology.

Note: Being reviewed and approved by the 7th meeting (extraordinary) of the 3rd Board of Directors of the Company, Mr. Guo Chao was appointed as the Deputy General Manager of the Company effective from July 2024 (Tai Jian Bao Fa [2024] No. 65), while Mr. Zhou Bin would no longer serve as the Deputy General Manager of the Company.

# (IV) Subsidiaries, joint ventures or associate ventures (Yes ■ No□)

Associate venture: Shanghai Proton & Heavy Ion Hospital. The Company completed an investment of RMB100 million in the entity in January 2016, holding 20% of its shares. There was no change during the reporting period.

# (V) Breaches and administrative penalties during the reporting period (Yes ■ No□)

On August 12, 2024, the Company received the Notification on Administrative Penalties issued by NFRA Shanghai Branch. The Company breached term limit on Acting Responsible Person and appointed senior managers without following due approval procedures, which violated Article 81 of the PRC Insurance Law and Articles 36 and 37 of Provisions on Appointment Qualifications of Directors, Supervisors and Senior Management of Insurance Companies. Under Articles 167 and 171 of the PRC Insurance Law and Article 50 of Provisions on Appointment Qualifications of Directors, Supervisors and Senior Management of Insurance Companies, NFRA Shanghai Branch issued a warning to both the Company and general manager SHANG Jiaoyan, and imposed a fine of 35,000 yuan and 20,000 respectively on them.

#### **III. Main indicators**

# (I) Solvency margin ratios

unit: 10,000 RMB yuan

Items	As at the end of the reporting quarter	As at the end of the previous quarter	Next quarter estimates
Admitted assets	1,198,667.03	1,149,935.71	1,195,782.20
Admitted liabilities	792,934.66	774,419.92	773,781.37
Actual capital	405,732.38	375,515.80	422,000.83
Tier-1 core capital	314,485.60	298,770.24	318,492.97
Tier-2 core capital	22,624.07	19,633.27	27,757.92
Tier-1 supplement capital	68,066.37	57,055.03	75,067.37
Tier-2 supplement capital	556.33	57.26	682.58
Minimum capital	154,189.72	146,909.78	158,407.12
Minimum capital for quantifiable risks	153,022.77	145,797.93	157,208.26
Minimum capital for control risk	1,166.95	1,111.85	1,198.86
Minimum capital for supplement capital	-	-	-
Solvency margin			
Core solvency margin	182,919.95	171,493.73	187,843.76
Comprehensive solvency margin	251,542.66	228,606.02	263,593.71
Core solvency margin ratio (%)	219	217	219
Comprehensive solvency margin ratio (%)	263	256	266

# (II) Regulatory indicators for liquidity risk

Indicators	During the reporting quarter	During the previous quarter on a
	quarter	comparable basis
Actual cash flow (unit:10,000 yuan)	-7,596.24	17,145.21
Retrospective adverse deviation ratio of net cash flows from operating activities (%)	172	271
Overall liquidity coverage ratio under base scenario (next 3 months)(%)	141	134
Overall liquidity coverage ratio under base scenario (next 12 months)(%)	107	108
Overall liquidity coverage ratio under stress scenario - mandatory (next 3 months)(%)	641	594
Overall liquidity coverage ratio under stress scenario - mandatory (next 12 months)(%)	213	174
Overall liquidity coverage ratio under stress scenario - self-assessment (next 3 months)(%)	558	497
Overall liquidity coverage ratio under stress scenario - self-assessment (next 12 months)(%)	283	229
Liquidity coverage ratio before asset disposal under stress scenario - mandatory (next 3 months)(%)	143	202
Liquidity coverage ratio before asset disposal under stress scenario - mandatory (next 12 months)(%)	97	82
Liquidity coverage ratio before asset disposal under stress scenario - self-assessment (next 3 months)(%)	174	222
Liquidity coverage ratio before asset disposal under stress scenario - self-assessment (next 12 months)(%)	195	167_

# (III) Other indicators for liquidity risk

Indicators	As at the end of /during the reporting quarter	As at the end of/ during the previous quarter on a comparable basis
Net cash flows from operating activities (unit: 10,000 yuan)	61,763.51	11,155.00
Comprehensive surrender ratio (%)	0.20	0.17
Net cash flows from participating/universal accounts	-	-
Written premiums year-on-year growth (%)	119.04	92.12
Share of cash and liquidity management tools (%)	3.37	4.23
Quarterly average financial leverage ratio (%)	2.25	3.74
Share of domestic fixed income assets rated AA and below (%)	-	-
Share of investments in listed stocks where the Company holds a stake of 5% or above (%)	-	_
Share of receivables (%)	17.89	18.44
Share of related party assets held (%)	5.27	5.45

# (IV) Key business metrics

Indicators	As at the end of the reporting quarter/during the reporting quarter	unit: 10,000 yuan As at the end of the reporting quarter/YTD
Gross written premiums	206,420.78	595,861.11
Net profits	7,300.12	11,575.52
Total assets	1,001,082.82	1,001,082.82
Net assets	342,205.14	342,205.14
Insurance contract liabilities	488,446.24	488,446.24
Basic earnings per share (yuan)	0.02	0.03
ROE (%)	2.14	3.43
ROA (%)	0.74	1.21
Investment yield (%)	1.05	2.76
Comprehensive investment yield (%)	1.51	4.47

Note: Net profits, total assets, net assets, and insurance contract liabilities listed above were disclosed according to the Financial Report (which was prepared based on Chinese accounting standards such as Accounting Standard for Business Enterprises No. 22 - Recognition and Measurement of Financial Instruments revised and promulgated by the Ministry of Finance in 2017, and Accounting Standard for Business Enterprises No. 25 - Insurance Contracts revised and promulgated by the Ministry of Finance in 2020); basic earnings per share, ROE and ROA were calculated in accordance with the formula prescribed by Article 24 of Solvency Regulatory Standards of Insurance Companies No. 18 - Solvency Report, based on results of afore-mentioned indicators.

# (V) Average investment yield and average comprehensive investment yield in the past three years

Average investment yield and average comprehensive investment yield of the Company in the past three years were 4.26% and 3.18%, respectively.

# IV. Risk management capabilities

# (I) Company category

The Company was incorporated in December 2014. As of the end of September 2024, its total assets reached 12,128.4087 million yuan, with written premiums amounting to 2,484.5887 million yuan in the first nine months of 2024. It has 4 provincial-level branch offices, and according to Solvency Regulatory Standards of Insurance Companies No.12: Solvency-aligned Risk Management Requirement and Assessment, the Company is in Category II.

## (II) Measures taken to improve risk management and the latest status

In Q3 2024, in compliance with Solvency Regulatory Standards of Insurance Companies No.12: Solvency-aligned Risk Management Requirement and Assessment and other applicable regulatory requirements, the Company proceeded with work in solvency-aligned risk management and rectification in light of regulatory feed-back, findings of its self-assessment, and in view of its own risk profiles and status, so as to continuously improve mechanisms for solvency-aligned risk management. It conducted a risk review of the first half of the year, formulated the Annual Risk Management Report, which was submitted to the Board of Directors for review; carried out risk handling for indicators that breached limits in 1H, drafted risk mitigation plans based on its own business profiles, conducted empirical analysis and attribution analysis to identify root-causes for the breach so as to take more effective remedial actions. As per Regulations on Operational Risk Management of Banking and Insurance Institutions and policies of the Group, the Company amended its own operational risk management rules and formulated work plans for its implementation.

In Q3 2024, risk management regulations and processes of the Company were effectively implemented and no major risk events occurred.

# (III) Results of Solvency Aligned Risk Management Requirements and Assessment (SARMRA) of the Company in 2023

The Company scored 80.15 points at SARMRA assessment for 2022. To be specific, it consisted of 16.29 points for risk management infrastructure and environment, 7.69 points for risk management objectives and tools, 7.98 points for insurance risk management, 8.14 points for market risk management, 8.13 points for credit risk management, 8.16 points for operational risk management, 7.81 points for strategic risk management, 7.89 points for reputational risk management, and 8.06 points for liquidity risk management.

# V. Integrated risk rating (differentiated supervision)

## (I) IRR results in the previous two quarters

According to regulatory feed-back on IRR results, the Company was rated BB and AAA for Q1 and Q2 2024 respectively, which met regulatory requirements in solvency, with a low level of operational risk, reputational risk, strategic risk and liquidity risk.

## (II) Measure taken or to be taken for improvement

In Q3 2024, in light of Assessment Criteria for Unquantifiable Risks of Insurance Companies, the Company took key control measures for operational and strategic risk indicators which, according to the self-assessment, could be further improved. In terms of operational risk, it continued to enhance operational efficiency while maintaining current operational turnaround and quality, focusing particularly on claims turnaround; at the same time, it further analysed causes of customer complaints and adopted key control measures. With regard to strategic risk, it completed the 2024-2026 Development Plan.

# (III) Findings of self-assessment of operational, strategic and reputational risks

Liquidity risk: Liquidity risk of the Company mainly stems from claims and maturity payments on insurance contracts, daily expenditures and investment asset impairment losses. As of the end of Q3 2024, there were no circumstances which may trigger liquidity risk. The Company maintained a high proportion of highly-liquid assets, with the 5-day liquidation ratio at sound levels, which enabled it to meet various needs for liquidity. At the same time, the Company maintained a certain level of gear ratio and financing activities to ensure sufficient borrowing to ease the pressure on liquidity in the unlikely event of emergencies. Overall, the sources of liquidity outweighed needs for liquidity, indicating a low risk of liquidity gaps.

Operational risk: In terms of compliance and internal control, the Company received 2 administrative penalties from the regulator in Q3 2024. On the IT side, the Company's core systems were 100% usable, and there was no financial losses incurred due to system failures. As for personnel, workforce turnover was relatively low. There was no losses resulting from operational risk incidents in sales, U/W, POS, claims settlement or investment, or occurrence of insurance frauds in the quarter.

Reputational risk: The Company's media monitoring system includes the in-house system of the Group and third-party monitoring services, which can effectively monitor, on a daily basis, negative publicity of the Company and its insurance/ investment counter-parties. In daily work, the Company strictly implements various reputational risk management processes covering early-stage assessment, risk handling and post-crisis accountability. In the reporting quarter, the Company did not experience any reputational risk events on mainstream or other types of media.

Strategic risk: In light of its 2024-2026 Development Plan and the 2024 annual business

objectives, the Company defined its strategic positioning, paths of implementation and expected results. It has a clear strategic direction, with detailed plans for execution. Guided by its own strategic objectives and those of the Group, the Company will strive for breakthroughs on KPIs in the next three years to pursue high-quality development. It formulated strategic decisions based on market environment to identify, assess and manage strategic risks by means of target breakdown, business review on a regular basis, analysis of market conditions and its own strengths and weaknesses. In Q3 of 2024, there was no breach of risk limits and no occurrence of strategic risk incidents.

# VI. Management analysis and discussions

# (I) Solvency Analysis

# 1. Actual capital

As at 30 September 2024, actual capital of the Company amounted to 4,057.3238 million yuan, an increase of 8% from the previous quarter, which was mainly due to increase in surplus of insurance policies.

#### 2. Minimum capital

Minimum capital of the Company as at the end of the reporting period was 1,541.8972 million yuan, up by 5% from the previous quarter, mainly due to: fast business growth, which led to increase in minimum capital requirement for insurance risk of life and non-life business; decrease in minimum capital requirement for interest rate risk as a result of growth of savings products; increase in minimum capital for equity price risk due to the stock market rally at the end of September; improvement in age mix of other receivables, which led to lower minimum capital for credit risk. Of this, minimum capital for insurance risk of life business was 1,130.9190 million yuan, that for non-life business was 762.4533 million yuan, that for market risk 316.4645 million yuan, that for credit risk 313.9432 million yuan, diversification effect for quantifiable risk was 823.5270 million yuan, and that for control risk was 11.6695 million yuan.

# 3. Solvency margin ratios

As of 30 September 2024, the Company's core solvency margin was 1,829.1995 million

yuan, with a core solvency margin ratio of 219%; comprehensive solvency margin was 2,515.4266 million yuan, with a comprehensive solvency margin ratio of 263%.

# (II) Liquidity risk

For the reporting quarter, net cash flow was -76 million yuan, mainly because of investment asset allocation; the difference between actual net cash flow from operating activities and the estimate was 320 million yuan, with a retrospective adverse deviation ratio of 172%, meeting regulatory requirements. As of the end of Q3, all liquidity coverage ratios under various scenarios and all liquidity indicators were in compliance with regulatory requirements.

The Company will strictly follow regulatory rules and requirements on solvency-related cash flow projection, take into account factors such as business development and market changes, regularly evaluate the effectiveness of its liquidity risk management mechanisms and systems, and make appropriate arrangements, if necessary, to ensure a reasonable liquidity risk level.